

EnergyNorth Natural Gas, Inc.
d/b/a National Grid NH

DG 07-093

Response to Record Request

ORIGINAL	
P.U.C. Case No.	DG 08-009
Exhibit No.	# 54
Witness	
DO NOT REMOVE FROM FILE	

Date of Request: January 29, 2009

Date of Response: February 17, 2009

Exhibit No.: Exhibit 54

Witness: Paul Moul

REQUEST: Provide a copy of the answer(s) that Mr. Moul prepared in response to Staff's data request(s) concerning the level of state regulated revenues for the companies in Mr. Moul's gas peer group.

RESPONSE: The requested responses relate to Data Requests Staff 1-132, 133, 134 and 135, copies of which are attached.

ENERGYNORTH NATURAL GAS, INC.
D/B/A NATIONAL GRID NH
DG 08-009

National Grid NH's Response to
STAFF Set 1

Date Request Received: May 1, 2008
Request No. Staff 1-132

Date of Response: May 20, 2008
Witness: Paul R. Moul

REQUEST: Moul's Testimony, Page 11, Lines 1-4. Individually for each of the companies that were subjected to the screening analysis, please provide percentages of revenues obtained from gas business.

RESPONSE:

Profile of Value Line Natural Gas Utilities

Revenues in Millions of Dollars

Year 2006

Company	Revenues			Percent	
	State Regulated Revenues	Other Revenues	Total Revenues	State Regulated Revenues	Other Revenues
AGL Resources, Inc.	\$ 1,467,000	\$ 1,154,000	\$ 2,621,000	55.97%	44.03%
Atmos Energy Corp.	\$ 3,649,851	\$ 2,502,512	\$ 6,152,363	59.32%	40.68%
Laclede Group, Inc.	\$ 1,141,011	\$ 856,540	\$ 1,997,551	57.12%	42.88%
New Jersey Resources Corp.	\$ 1,138,774	\$ 2,160,834	\$ 3,299,608	34.51%	65.49%
NICOR, Inc.	\$ 2,370,900	\$ 589,100	\$ 2,960,000	80.10%	19.90%
Northwest Natural Gas	\$ 327,267	\$ 12,909	\$ 340,176	96.21%	3.79%
Piedmont Natural Gas Co.	\$ 1,924,628	\$	\$ 1,924,628	100.00%	0.00%
South Jersey Industries, Inc.	\$ 642,671	\$ 288,757	\$ 931,428	69.00%	31.00%
Southern Union	\$ 668,721	\$ 1,671,423	\$ 2,340,144	28.58%	71.42%
Southwest Gas	\$ 1,727,394	\$ 297,364	\$ 2,024,758	85.31%	14.69%
UGI Corp.	\$ 822,000	\$ 4,399,000	\$ 5,221,000	15.74%	84.26%
WGL Holdings, Inc.	\$ 1,637,491	\$ 1,000,392	\$ 2,637,883	62.08%	37.92%
UGI Corp.					
Gas Utility	\$ 724,000				
Electric Utility	\$ 98,000				
Total Utility	\$ 822,000				

ENERGYNORTH NATURAL GAS, INC.
D/B/A NATIONAL GRID NH
DG 08-009

National Grid NH's Response to
STAFF Set 1

Date Request Received: May 1, 2008
Request No. Staff 1-133

Date of Response: May 20, 2008
Witness: Paul R. Moul

REQUEST: Moul's Testimony, Page 11, Lines 1-4. Individually for each of the companies that were subjected to the screening analysis, please provide percentages of operating income associated with gas business.

RESPONSE:

Profile of Value Line Natural Gas Utilities
Income in Millions of Dollars
Year 2006

Company	Income			Percent	
	State Regulated Income	Other Income	Total Income	State Regulated Income	Other Income
AGL Resources, Inc.	\$ 310,000	\$ 154,000	\$ 464,000	66.81%	33.19%
Atmos Energy Corp.	\$ 53,002	\$ 94,735	\$ 147,737	35.88%	64.12%
Laclede Group, Inc.	\$ 28,839	\$ 20,150	\$ 48,989	58.87%	41.13%
New Jersey Resources Corp.	\$ 88,029	\$ 58,434	\$ 146,463	60.10%	39.90%
NICOR, Inc.	\$ 123,900	\$ 78,600	\$ 202,500	61.19%	38.81%
Northwest Natural Gas	\$ 56,653	\$ 6,762	\$ 63,415	89.34%	10.66%
Piedmont Natural Gas Co.	\$ 130,730	\$ 28,889	\$ 159,619	81.90%	18.10%
South Jersey Industries, Inc.	\$ 81,208	\$ 64,594	\$ 145,802	55.70%	44.30%
Southern Union	\$ 41,883	\$ 480,166	\$ 522,049	8.02%	91.98%
Southwest Gas	\$ 71,473	\$ 12,387	\$ 83,860	85.23%	14.77%
UGI Corp.	\$ 80,600	\$ 194,100	\$ 274,700	29.34%	70.66%
WGL Holdings, Inc.	\$ 84,599	\$ 2,979	\$ 87,578	96.60%	3.40%
UGI Corp.					
Gas Utility	\$ 62,400				
Electric Utility	\$ 18,200				
Total Utility	\$ 80,600				

ENERGYNORTH NATURAL GAS, INC.
D/B/A NATIONAL GRID NH
DG 08-009

National Grid NH's Response to
STAFF Set 1

Date Request Received: May 1, 2008
Request No. Staff 1-134

Date of Response: May 20, 2008
Witness: Paul R. Moul

REQUEST: Moul's Testimony, Page 11, Lines 1-4. Individually for each of the companies that were subjected to the screening analysis, please provide percentages of assets employed associated with gas business.

RESPONSE:

Profile of Value Line Natural Gas Utilities

Assets in Millions of Dollars

Year 2006

Company	State Regulated Assets	Other Assets	Total Assets	Percent	
				State Regulated Assets	Other Assets
AGL Resources, Inc.	\$ 4,565,000	\$ 1,582,000	\$ 6,147,000	74.26%	25.74%
Atmos Energy Corp.	\$ 5,462,301	\$ 257,246	\$ 5,719,547	95.50%	4.50%
Laclede Group, Inc.	\$ 1,383,703	\$ 186,457	\$ 1,570,160	88.12%	11.88%
New Jersey Resources Corp.	\$ 1,586,934	\$ 811,994	\$ 2,398,928	66.15%	33.85%
NICOR, Inc.	\$ 2,580,700	\$ 134,000	\$ 2,714,700	95.06%	4.94%
Northwest Natural Gas	\$ 1,912,021	\$ 44,835	\$ 1,956,856	97.71%	2.29%
Piedmont Natural Gas Co.	\$ 2,600,411	\$ 75,877	\$ 2,676,288	97.16%	2.84%
South Jersey Industries, Inc.	\$ 1,228,076	\$ 344,956	\$ 1,573,032	78.07%	21.93%
Southern Union	\$ 1,016,491	\$ 5,766,299	\$ 6,782,790	14.99%	85.01%
Southwest Gas	\$ 3,352,074	\$ 132,891	\$ 3,484,965	96.19%	3.81%
UGI Corp.	\$ 1,609,600	\$ 3,470,900	\$ 5,080,500	31.68%	68.32%
WGL Holdings, Inc.	\$ 2,574,186	\$ 217,220	\$ 2,791,406	92.22%	7.78%
UGI Corp.					
Gas Utility	\$ 1,504,300				
Electric Utility	\$ 105,300				
Total Utility	\$ 1,609,600				

ENERGYNORTH NATURAL GAS, INC.
D/B/A NATIONAL GRID NH
DG 08-009

National Grid NH's Response to
STAFF Set 1

Date Request Received: May 1, 2008
Request No. Staff 1-135

Date of Response: May 20, 2008
Witness: Paul R. Moul

REQUEST: Moul's Testimony, Page 11, Lines 18-20. If the annual reports are available for 2007, please update the data used in deriving the percentages of revenues, operating income, and assets employed associated with gas business for each of the companies included in the screening analysis.

RESPONSE:

Profile of Value Line Natural Gas Utilities

Revenues in Millions of Dollars

Year 2007

Company	Revenues			Percent	
	State Regulated Revenues	Other Revenues	Total Revenues	State Regulated Revenues	Other Revenues
AGL Resources, Inc.	\$ 1,477,000	\$ 1,017,000	\$ 2,494,000	59.22%	40.78%
Atmos Energy Corp.	\$ 3,358,147	\$ 2,540,264	\$ 5,898,431	56.93%	43.07%
Laclede Group, Inc.	\$ 1,131,554	\$ 890,040	\$ 2,021,594	55.97%	44.03%
New Jersey Resources Corp.	\$ 1,005,588	\$ 2,016,177	\$ 3,021,765	33.28%	66.72%
NICOR, Inc.	\$ 2,557,400	\$ 618,900	\$ 3,176,300	80.52%	19.48%
Northwest Natural Gas	\$ 351,875	\$ 17,167	\$ 369,042	95.35%	4.65%
Piedmont Natural Gas Co.	\$ 1,711,292	\$ -	\$ 1,711,292	100.00%	0.00%
South Jersey Industries, Inc.	\$ 630,547	\$ 325,824	\$ 956,371	65.93%	34.07%
Southern Union	\$ 732,109	\$ 1,884,556	\$ 2,616,665	27.98%	72.02%
Southwest Gas	\$ 1,814,766	\$ 337,322	\$ 2,152,088	84.33%	15.67%
UGI Corp.	\$ 1,166,800	\$ 4,310,100	\$ 5,476,900	21.30%	78.70%
WGL Holdings, Inc.	\$ 1,513,839	\$ 1,132,169	\$ 2,646,008	57.21%	42.79%
UGI Corp.					
Gas Utility	\$ 1,044,900				
Electric Utility	\$ 121,900				
Total Utility	<u>\$ 1,166,800</u>				